

ROOFING TIMES

ISSUE

09

WELCOME TO THIS MARCH 2022 EDITION OF ROOFING TIMES—WHERE YOU CAN READ ALL THE LATEST NEWS, PRODUCT LAUNCHES AND PEOPLE MOVES FROM NFRC SUPPLIER MEMBERS

This edition includes an uplifting story about how an NFRC Trade Member, Northern Roofing & Cladding Services Ltd, was able to win new work and improve its green credentials thanks to its partnership with an NFRC Supplier Member, Thermal Recycling. Northern Roofing found out about Thermal Recycling thanks to reading about them in publications like Roofing Times.

This really does show the importance of NFRC members working together and the role of Roofing Times in helping to facilitate this. If you have found a Supplier Member through Roofing Times and would like to be included in a case study like this, please let us know by emailing marketing@nfrco.co.uk

Also, in this issue of Roofing Times you can read from Actis, Airflow, Apollo, Encon, Fakro, Keylite, Langley, Magply, Onduline, Permavent, Proctor Group, Sharmans, TaperedPlus, Welsh Slate, and WowNow Hire.

I hope you enjoy reading.

Steve Laurence
National Account Manager,
Suppliers & Service Providers

SUCCESSFUL PARTNERSHIP BETWEEN NORTHERN ROOFING & CLADDING SERVICES LTD AND THERMAL RECYCLING FOLLOWING ROOFING TIMES ARTICLE

An article that connected two NFRC members has led to a successful collaboration removing asbestos safely and in a green way.

NFRC Service Provider member **THERMAL RECYCLING** diverts asbestos from landfill and converts it into a new substance that no longer contains asbestos and can be used as a cement replacement.

Such an operation has taken the industry pleasantly by surprise—**Graham Gould**, Chairman of Thermal Recycling, said

“We are the first business in the world to open a plant of this type. Many people are really surprised when they find out that we really can offer a viable and much more sustainable alternative to landfill.”

Following articles in Roofing Times and other publications, **Richard** from **NORTHERN ROOFING & CLADDING SERVICES** got in touch, and Thermal Recycling has since worked successfully with him on several projects.

“Northern Roofing are exactly the type of contractor that Thermal Recycling want to work with. They recognise that many of their clients care about sustainability, they are very professional in their approach and we have worked together really well.”

Richard Hood, Managing Director of Northern Roofing & Cladding Services Ltd, explains:

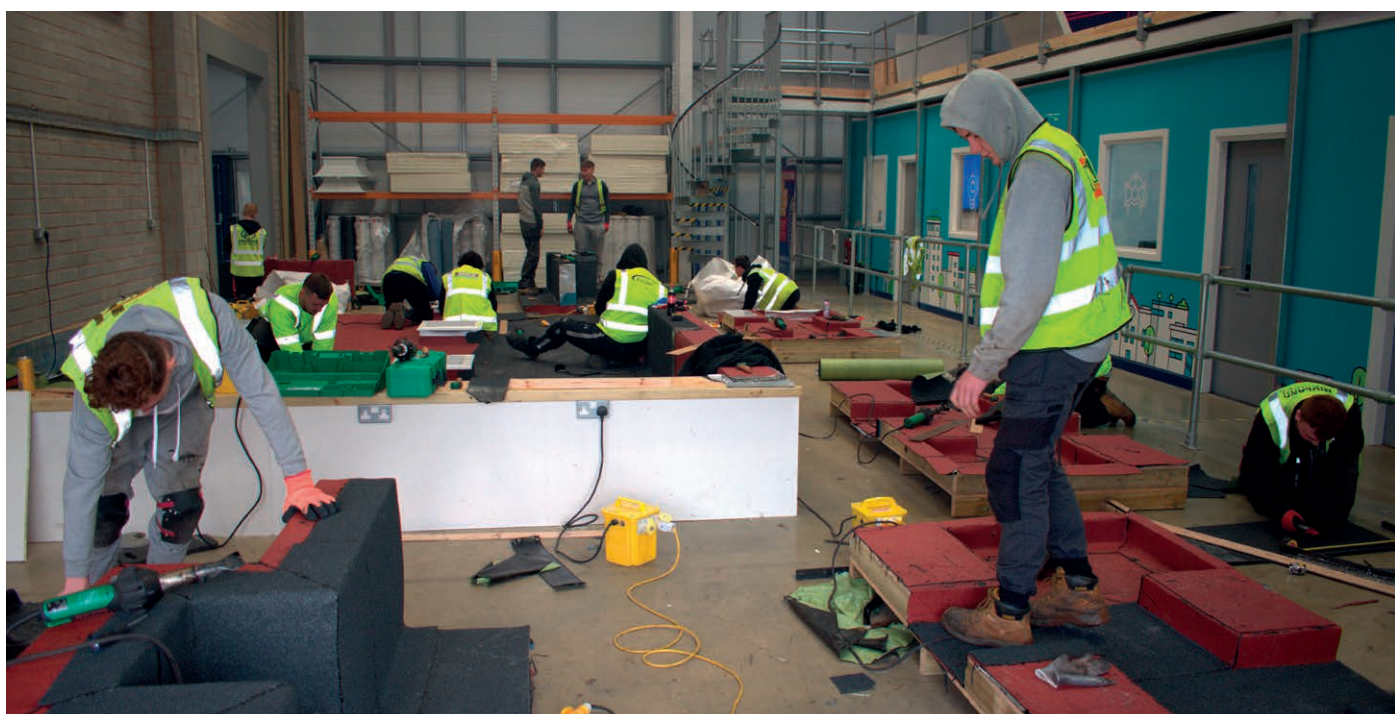
“Working together meant that when I tendered for a large job, to remove and replace a 11,000 m² warehouse roof, we were the only company in the running which offered to have the asbestos recycled. The green credentials really impressed the client, and I won the contract. I now have more clients in the pipeline for whom we will be removing asbestos and safely sending it to Thermal Recycling.”

To find out more about Thermal Recycling please visit: www.thermalrecycling.co.uk

For more information on Northern Roofing & Cladding Services, please visit: www.northernroofingltd.co.uk



NFRC GIVES THUMBS UP TO LANGLEY TRAINING CENTRE



"I am really impressed with the variety of the rigs, the layout of the centre and the enthusiasm of the tutors and trainees."

This was the response of NFRC's National Account Manager, Steve Laurence, when visiting the new LANGLEY TRAINING CENTRE in Daventry.

Mark Dunn, Head of Training, Langley Waterproofing Systems Limited, explained that they pride themselves on training and upskilling, offering accessible training at dedicated centres in the north, the Midlands and the south.

"As part of our commitment to bringing through the next generation of installers, we are

proud to be training 72 apprentices under the new Government Waterproof Membrane Installer apprenticeship," he said.

Langley also assists with all funding applications, taking the stress away from the employer which allows them to concentrate on running their business.

Mark added: *"With the apprentices we teach, safety is paramount, so we ensure all apprentices understand and are fully compliant with the NFRC guidelines on Safe2Torch."*

"We carry out a four-week Safe2Torch training course, which ensures that when an apprentice

needs to work with a gas torch, he or she fully understands when to remove the naked flame because of the fire risk and substitute it with a hot-air welder and self-adhesive membranes.

"We are confident that all these young people will pass their apprenticeships and go on to have a very rewarding career in the roofing industry."

"It's about giving something back to the industry by delivering roofing excellence."

For further information, visit www.langley.co.uk.

ENCON RELOCATES NOTTINGHAM BRANCH

ENCON INSULATION and **NEVILL LONG** have relocated their Nottingham branch, continuing to offer exceptional customer service and unrivalled expertise at a new location.

The site is easily accessible from Junction 26 off the M1, with improved stocking facilities and a wider range of market-leading brands: everything you'd expect from the 'Distributor of Choice'.

At Encon Insulation and Nevill Long Nottingham, you are in safe hands, no matter what the project. At this branch, one of Encon's originals, the dedicated team are renowned for their specialist knowledge of thermal, acoustic and technical insulation and interior systems, including drywall, ceilings and flooring.

Sarah Miles, Branch Director, said:

“

We're delighted to have relocated to our fantastic new premises. The new branch is ideally located for deliveries to sites and independent merchants in the East Midlands area, as well as being

easy to access for those looking to collect. It's an exciting time for us, our customers and our suppliers.”

Located in Bulwell on Blenheim Industrial Estate, the new Nottingham branch is the ideal choice if you are based or working in the East Midlands.

FIND THEM AT:
4 MARTIN CLOSE,
NOTTINGHAM, NG6 8UW

Contact a member of the team today on **0115 978 0040** to see how they can help with your next project, or email: **nottingham@encon.co.uk**



AMBASSADOR FOR WOMEN INSPIRES NEXT GENERATION

visit www.insulation-actis.com

ACTIS regional sales director and Women in Construction Ambassador, Jemma Harris, has been inspiring young women to reject stereotypes and follow their dreams of a career in a male-dominated profession.

Jemma, who is responsible for sales growth in the UK northern region, was speaking to Year 11 students at a school in Hull, and shared her own career path working in two very traditionally 'macho' environments—the Royal Navy, where she worked as a weapons engineer, and the construction sector.

She talked about the additional obstacles that she, along with many women, faced to get to the top of the career tree—with advice on how to overcome them.

She added that a depressing Gender Gap Index report stated that it would take 108 years for society to close the global gender gap.



Actis regional sales director and Women in Construction ambassador Jemma Harris has been encouraging the next generation of young women to embrace careers in traditionally male-dominated professions.

She told them: "I had to work that bit harder than the boys, particularly on board a ship. I was promoted later than others because I was a girl. I was overlooked for certain positions.

"However, these obstacles didn't deter me from my goals. They made me more determined to succeed and prove myself to be just as good."

The talk inspired these young women to rethink their preconceived notions of the world of work, with 87.5 per cent of them interested in pursuing a career in sales or business.

Jemma added: *"I'd like to think that, along with other women in the industry, we are making a difference in inspiring the next female generation to get involved in construction."*

A LIFETIME ON ROOFS

It is almost 30 years since industry-leading refurbishment solutions Delcote and Seamsil began extending the life cycles of profiled metal roofs.

Their consistent performance throughout the years is the reason why Sharmans, the product manufacturer and sole supplier, can state with confidence that the guarantees they offer are not only proven but also stand the test of time.

Tried and tested, the flexible silicon technology allows for movement and provides outstanding resistance to UV, weathering and temperature extremes.

BBA-approved, Delcote architectural coatings require no primer and offer a ten-year guarantee for a single coat system and a 25-year guarantee for a two-coat system to cater for short- and long-term lifecycle requirements.

Seamsil is the original go-to treatment for cut-edge corrosion. The silicone-based system can flex to accommodate movement and effectively seal the lap. Guaranteed for 15 years and BBA-approved, Seamsil, like Delcote, has a proven track record even in the most aggressive environments.

To help contractors reap the commercial benefits and get the best results for their customers, Sharmans provides a dedicated

training programme for their liquid coatings products. Delivered at the purpose-built training academy at the company's head office, courses are free of charge and cover correct installation methodologies which are essential to the performance of the company's refurbishment systems. Attendees who successfully complete the course join Sharmans' approved contractor network and are able to offer guarantees for the work they carry out.

To learn more about Sharmans' industry-leading roof refurbishment systems or become a Sharmans-approved contractor visit www.hdsharman.co.uk.

ONDULINE HAS IT COVERED WITH NEW ROOFING MEMBRANE RANGE

ONDULINE, the lightweight roofing systems specialist, has added a 'new and improved' range of waterproof highly-vapour-permeable membranes to its construction portfolio, further extending its growing presence in the 'Pro Builder' market.

The BBA-certificated ONDUTISS AIR membranes have a high technical specification, including advanced levels of tensile strength, tear-resistance and ductility, and are available in four different grades: 100 gms, 120 gms, 140 gms and 160 gms.

Ardit Strica, Technical Manager for Onduline Building Products, said the upgraded range had been specifically created to meet the requirements of the construction sector.

"Membranes may not be something you would typically get excited about, but the technical strengths of this suite of products give us confidence enough to say they are truly market-leading," he said.

"Among their other advantages, their tensile strength, tear-resistance and ability to stretch before breaking compare extremely favourably when measured against similar products on the market.

"The last thing a roofing contractor wants is a frustrating rip when they are building up the roof, which will not only compromise the waterproofing but will also lose valuable time and ultimately cost money.

"The focus is very often on the grammage of a membrane, which is important, but it is the technical qualities that set the range apart.

"We are delighted to be bringing this range to the professional construction sector, and expect to be introducing further product innovation in the near future."



Ardit Strica, Technical Manager for Onduline Building Products

For further information
call **020 7727 0533**,
email enquiries@onduline.net
or visit www.onduline.co.uk.

An advertisement for Ondutiss Air membranes. It features a hand holding a dumbbell where the weights are labeled with tensile strength values: 'ONDUTISS AIR 140 300/200 Tensile strength' and 'ONDUTISS AIR 160 350/230 Tensile strength'. To the left, three rolls of membrane are shown in different colors. The text 'STR3NGTH IN NUM8ERS' is written in large, stylized letters. Below it, 'ONDUTISS AIR Vapor Permeable Membrane Range' is written. The Onduline logo and BBA certification logo are also present.



For more information about
Keylite Roof Windows, visit
www.keyliterateofwindows.com,
call 01283 200 158 or
email info@keyliteuk.com.

SMART HOME SOLUTIONS FROM KEYLITE

Smart home advocates Mark and Helen McCall completed their fully-automated, self-build home that prioritises a low energy and low running cost ethos.

Working with 2020 Architects, the County Down property was designed to be south-facing in order to take advantage of solar gain in the main living areas, specifying six **KEYLITE ROOF WINDOWS** in 'the barn'—an open-plan living, dining and kitchen area—and one in the first-floor landing.

Homeowner Mark said:

“As a low-energy household, insulation and ventilation are two very important factors for us. 2020 Architects understood that we needed some high-performance roof windows that would complement the extra insulation, airtightness and other low energy features we incorporated into the property.

Being able to open up our roof windows to expel any excess heat has been fantastic, particularly during the summer. However, once the windows are closed, Keylite's fully-integrated expanding thermal collar and triple glazing ensure

that minimal heat can escape, which has made the windows perfectly compatible with the rest of the features in our home.

Another one of Keylite's big selling points was its electric roof windows. These usually come with a standard remote control set-up, but Keylite's technical department went above and beyond. They spoke to our smart home suppliers, Epitome Living, and supplied additional pieces of hardware, which allowed us to integrate the windows and blinds into our own system.

”



WOWNOW HIRE manages the sourcing, delivery and collection of hired assets across powered access, plant, tools, waste, site accommodation and more. We'll keep your businesses moving by taking responsibility for solving and avoiding plant, equipment and services problems.

We cover 9,000 depots across the whole of the UK and Ireland, from 4,000 suppliers and over five million hire products, including boom and scissor lifts, manual lifts, waste removal and small tools. So you will have everything you ever need to help with roofing and guttering installation and servicing to maintenance and repair.

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TO TAKE ADVANTAGE OF THIS EXCLUSIVE DISCOUNT, PLEASE CONTACT DANIEL HUGHES ON **07897 735772** OR **01329 234560**. FOR FURTHER INFORMATION, VISIT **WOWNOWHIRE.CO.UK**

Because we understand your roofing and guttering installation hire challenges, we can provide you with the following:

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- ✓ **WIDEST RANGE OF HIRE PRODUCTS**
- ✓ **UNRIVALLED KNOWLEDGE AND EXPERTISE**
- ✓ **DELIVERY DIRECT TO YOUR SITE (NATIONWIDE)**
- ✓ **GREAT VALUE EVERY TIME.**

Whether you are conducting pre-planned maintenance work or a reactive response for sudden roof damage, we can help your company take care of roofing and guttering work on large premises. We also understand the importance of adhering to all legal and safety standards when conducting work, and our knowledgeable team will help you get the best equipment for what you need.

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AN EXCLUSIVE

10%
DISCOUNT

JUST QUOTE

NFRC10

MAKE SURE YOU BREATHE EASY WITH AIRFLOW PRODUCTS

Airflow's expanding range continues to offer quality plastic roofing and ventilation products at competitive prices.

Based in Hampshire, where we manufacture our products, our range includes fascia vents, eaves trays, airbricks, weep vents and many more essentials.

We can supply in mixed pallet quantities, giving the best discounts while keeping your stock to a minimum.

Recently, we have expanded our range of rafter roll panels to include 900 mm and 1 m x 6 m lengths, leading to expansion at an additional factory unit.

While 2021 was extremely busy for Airflow, we expect 2022 to be even more exciting, with many ongoing projects nearing completion.



For all enquiries, please contact our friendly sales team on 01425 611547 or email: sales@airflow-vent.co.uk. Alternatively, for further product details please visit www.airflow-vent.co.uk

APOLLO CELEBRATES ITS 50TH YEAR OF INNOVATION WITH NEW OWNERSHIP

Established in 1972, APOLLO has been supplying industry-leading adhesives, liquid coatings, sealants and primers from its base in Tamworth for half a century. The development of innovative products through customer collaboration, as well as delivering excellent customer service, has always been at the heart of what Apollo does.

During its 50 years, Apollo has launched market-changing technology and products. The next 50 years look just as exciting following Apollo's decision to select HB Fuller, a global and well-respected adhesives company, as its next platform for growth. HB Fuller is dedicated to delivering world-class solutions and technical support to customers in the markets it serves.

Managing Director of Apollo, Ian Cornelius, said:

“

The change in ownership will enable Apollo to grow and prosper under a larger and well-respected organisation. In particular, it will allow Apollo to continue to expand its operations within the EU.

It will also provide additional resource, technology and expertise, meaning that we can further enhance and expand our service and product offering to our customers. Being part of a global company gives our customers further reassurance regarding continuity of supply from numerous manufacturing sites.

”

50

years of innovation

Apollo includes Apollo Chemicals Limited, Apollo Roofing Solutions Limited and Apollo Construction Solutions Limited.

For further information on both companies visit www.apollo.co.uk, www.apolloroofingsolutions.co.uk and www.hbfuller.com.



WELSH SLATE HEADS UP SARAH BEENY'S NEW HOME

With a focus on sustainability, roofing slates by **WELSH SLATE** were the material of choice for TV property expert Sarah Beeny's own home.

The family visited the Welsh Slate quarry where the Penrhyn Heather Blue 400 x 250 County Grade slates are produced, which were laid on the 15 m x 16 m mainly mansard roof of the three-storey, seven-bedroomed mock stately home.

Sarah even had a go at splitting the premium slates herself, remarking that it was 'seriously impressive' that every one of the slates used on the house was split by hand.

Welsh Slate commercial director Michael Hallé explained that the quarry produces three million slates per year. He added that maximising yield is very important, and not only do they make roofing slates but also walling, paving, decorative aggregates and landscape products.

Roofing contractor Geoff Spinks of G&L Roofing agreed with Sarah that the slates were a joy to fit due to their flatness. He described the Penrhyn Heather Blues as '*really, really nice slates that were lovely to lay*'. They also feature as vertical cladding on some elements of the steeply-pitched mansard roof.

Michael Hallé said: *"Not only do we feel privileged that Sarah recognised that our slate is 'the best slate you could possibly have' but also that she was genuinely enthused at how the slates are produced."*



visit www.welshslate.com

PERMAVENT LAUNCHES REFRESHED CPD SERIES FOR 2022

PERMAVENT is pleased to announce the launch of several new CPD presentations, catering for a wide range of contractors and designers in 2022.

The launch introduces Permavent's updated **Low-Pitched Roofing Guidance CPD**, which will be delivered both virtually and in-person nationwide.

The '**Low-Pitched Roofing Guidance**' presentation is suited to architects, specifiers and roofing contractors wanting to familiarise themselves with current standards and low-pitch roof covering options. This launch forms a part of a wider emphasis on learning, guidance, and technical support available from Permavent to all contractors and customers in the United Kingdom.

The first virtual webinar for the **Low-Pitched Roofing Guidance CPD** will take place on the **30th March 2022 at 1.30pm** and will be hosted by **Permavent's Technical Sales Manager, James Ford**. The session will consist of the CPD presentation and will follow on with a Q&A session where James and other members of the Permavent team will answer any questions from the audience.

Attendees can also request a webinar sample pack when registering for the event. Certificates of attendance will be issued to all confirmed attendees for CPD records.

PERMAVENT

A VIRTUAL CPD PRESENTATION

LOW PITCHED ROOFING GUIDANCE

30TH MAR 2022 1:30 PM GMT



JAMES FORD

TECHNICAL MANAGER
PERMAVENT LTD

PERMAVENT.CO.UK/LEARNING
CPD CERTIFICATES ISSUED TO ALL ATTENDEES

If you feel that you and your colleagues may benefit from a member of the team delivering a CPD presentation in person, Permavent is also happy to offer this. Also available are technical guidance, U-value calculations, product support and toolbox talks. Please contact the team directly for availability and more information.

For more information on Permavent CPDs and forthcoming webinars, please visit www.permavent.co.uk/learning.

ROOFSHIELD® PROTECTION FOR LISTED BUILDING IN PAISLEY



A prominent historic building in Paisley town centre which had fallen into disrepair is being restored with the help of Renfrewshire Council's Townscape Heritage Conservation Area Regeneration Scheme (TH.CARS2).

Dating back to 1840, the property is a Grade B-listed stone-faced, slated-roof terraced building at 3 County Place, situated in a prominent location opposite Paisley Gilmour Street train station. The restoration project, led by Paisley architect John Martin, consists of converting the upper floors into four dwellings (two two-bedroomed and two three-bedroomed) and external repairs, including new windows, stonework, and roof works.

Protection for the roof will include a new roofing membrane, new leadwork and the re-use of the original slates. All existing slates to the front elevation will be kept and used to maintain the appearance of the surrounding buildings with CUPA H3 slate fitted to the rear. All existing sarking to the roof will be replaced.

In selecting a suitable membrane, architect John Martin explained:

“

I chose Roofshield for the roof underlay because it is both air- and vapour-permeable and requires no additional ventilation to the roof. Roofshield is my preferred roofing membrane; it is strong and robust and meets all the key criteria.

”

The incorporation of Roofshield into a project can lead to savings in both labour and material costs due to no additional VCL being required. The high-performance air permeability of Roofshield means that the roof space will have similar air changes to that of a roof using traditional eaves/ridge ventilation.

For further information, visit **www.proctorgroup.com**

MAGPLY FIGHTS FIRE AT ELSTREE

Magply 9 mm boards are being used to create the world's most sustainable film and TV studios, Sky Studios Elstree.

The work is being carried out by Guaranteed Asphalt Ltd, which is installing their certified hot-melt flat roofing system over a reinforced concrete deck. Magply 9 mm boards are being used to protect the mineral wool insulation.

Tyler Ellis, the Business Procurement Manager for Guaranteed Asphalt, explained:

“

We chose to use the Magply boards due to their non-combustible nature and installed the product as part of a non-combustible, tapered mineral wool system called Stonewool by Tapered Roofing Systems.

The Magply boards were the top layer and allowed us to apply a hot bitumen waterproofing called GuaraTEC Hot Melt Warm Roof System, which is accredited by the BBA.

”

In this instance, the Magply boards were secured in place over the 300 mm-thick Stonewool insulation, using an adjustable length TIA fixing from the SFS range to drill down into the concrete substrate.

Magply MgO boards present a fire-safe and environmentally-friendly alternative to conventional plywood or OSB products. Additionally, the unique production process keeps the chloride content to just 0.01 per cent, enhancing both stability and long-term durability.

The different thicknesses of the panel are also widely used for flooring and pitched roof installations as well as being approved by many different manufacturers of render finishes as a suitable substrate.

For more information call IPP Ltd Managing Director Gordon Pirret or Roofing Sales Manager Philip Fergusson on 01621 776252, email philip@magply.co.uk or visit www.magply.co.uk.



ROOFING FROM A DIFFERENT ANGLE

With a changing landscape regarding the use of insulation products in the construction industry, it makes sense to work with impartial experts when looking for advice and guidance.

Formed in 2014, TaperedPlus works with many manufacturers of waterproofing systems and insulation to ensure that the appropriate materials are used on a variety of roofing and external cladding projects. Chief Technical Officer, Rob Vass, plays an active part in technical committees across the roofing industry, advising on the interpretation of existing legislation and where improvements could be made in relation to performance and safety.



In recent times the use of the correct insulant in the construction or refurbishment of a building has been seen as a key factor in ensuring the safety of the occupants of the building in question. It is therefore of the utmost importance that you are offering the correct product for any application.

In the world of contracting, it is almost impossible to keep up-to-speed with technical innovations in so many product groups. So having an expert on call who can provide technical support and advice in an area of construction under scrutiny at present is invaluable.

TaperedPlus's specific area of expertise lies within the flat roofing element of construction, an ever-popular choice for designers due to speed of construction and cost-saving when compared against some pitched roof alternatives.

For more information, please contact sales@taperedplus.co.uk or phone 01642 677342 or visit the website www.taperedplus.co.uk

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