# ROOFINGTIMES

**ISSUE** 

I am delighted to welcome you to the July 2021 edition of Roofing Times. We have another jam-packed issue for you, full of interesting new products, fantastic case studies and important updates from NFRC Supplier Members.

Recently, ahead of the G7 Summit in Cornwall, the Prime Minister visited a housing development in St Austell where he tried his hand at roof slating. The PM included this visit, alongside similar trips to an aerospace factory and renewable energy plant, to showcase sectors he believes will be critical to building back better from Covid-19. You can read more about this, and what it means for our industry, later in this newsletter.

In this month's Roofing Times you can also read some great content from ACTIS, BELGRADE INSULATION, BILCO UK, EJOT. FAKRO GB, HAMBLESIDE DANELAW, HD SHARMANS, MARLEY, ONDULINE, PGM SOLICITORS, PROCTOR GROUP, **QANW** and **SIKA**.

I am pleased to announce that this newsletter is now also available onlineat roofingtimes.co.uk.

Finally, it would be amiss of me not to remind you that the closing date for the UK Roofing Awards 2021 is fast approaching on 31 JULY 2021. I would strongly urge all members to consider entering for an Award.

You can find out more information at nfrc.co.uk/uk-roofing-awards/enter-awards.

I very much hope you enjoy the contents of this edition of Roofing Times, and as always please let us know any feedback you have.

Kind regards

James Talman, CEO



# **PRIME MINISTER SHOWS IMPORTANCE OF ROOFING INDUSTRY AHEAD OF G7 SUMMIT**

The Prime Minister, Boris Johnson, tried his hand at roof slating recently (9 June) at the West Carclaze Garden Village housing development in St Austell, Cornwall, ahead of the G7 Summit.

# Commenting on this visit, NFRC CEO James Talman said:

"We are delighted that the Prime Minister chose to include roofing alongside the renewable energy and aerospace sectors in his pre-G7 tour of Cornwall. The Prime Minister clearly sees roofing as being integral to his levelling up agenda.

"Now that the PM has had first-hand experience as a roofer, he would have seen how skilled and rewarding a craft it is. I encourage him to now back RoofCERT-the UK's accreditation scheme for roofing operatives-to help professionalise the sector, up-skill roofers, and attract new talent into our industry, to help level up the U.K. and to build back better."



# CIRRUS LANTERN ROOFS FROM FAKRO GB

Whether you are building a new extension or replacing an existing lantern, CIRRUS will help you to redefine your design.

The purpose-designed CIRRUS lantern roof systems are discreet yet stylish. With sizes up to an impressive 6 m in length, the options for bringing light into the developments of homes in the UK has just gone 'through the roof'.

CIRRUS can be designed in over 1,800 configurable options. They are available in either white or anthracite grey, eight attractive styles and with three different glazing alternatives—meaning you can design the perfect lantern for your project.

There's even an ultra-contemporary square configuration option which is designed to deliver maximum light

with minimal sight lines and a sleek modern finish.

Because CIRRUS is delivered direct to site in modular form, with easy-to-follow instructions, installation is a breeze! Every component has been customdeveloped to complement each other, allowing swift logical on-site installation.

FAKRO GB is also on hand to support from specification to installation and beyond, offering a wealth of knowledge and expertise. You can install one of the most exciting skylight developments in years with the team you know and trust in your corner whenever you need them



Martyn Rees, Director of County Building Supplies, says: "An absolutely brilliant product which is very high quality—CIRRUS lanterns provide the best U-values on the market and are so easy to order that I wouldn't look elsewhere for a roof lantern system for my customers."

# **MARLEY LAUNCHES 'SAFE**

As temperatures rise and the dangers of over-exposure to the sun's powerful and damaging UV rays increases, Marley, the UK's leading roof system manufacturer, has launched its 'Safe in the Sun' campaign to inform roofers and construction workers about the risks they face whilst working outdoors—and what they can do to protect themselves.

Daniel Redfern, Marketing
Manager–Installers at Marley said,
"With contractors working for

"With contractors working for long periods of time outdoors, often in direct sunshine and intense heat, we aim to provide useful, no-nonsense advice to make sure our customers are aware of the potential risks, and are properly protected."

# Be sun safe

This year's campaign focusses on three important lines of defence in the fight against sun-induced illness—Cover Up, Use Sunscreen and Hydrate—to make sure everyone working on site this summer stays safe in the sun.

# Free Safe in the Sun kit

Daniel said, "Providing sun protection when it's needed most, Marley is offering a free Safe in the Sun kit, featuring a Marley-branded T shirt, sunscreen and water bottle–everything you need to Cover Up, Use Sunscreen and Hydrate whilst on site.

"All you have to do to receive your essential kit is visit the Marley website—www.marley.co.uk/ safeinthesun and register your details. Stock is limited, so early registration is recommended to avoid disappointment."

Simple as 123











# IN THE SUN' CAMPAIGN

For further details on Marley's Safe in the Sun campaign or any of the company's products, please visit www.marley.co.uk or call 01283 722222.





**\***Marley

# WELCOME TO BELGRADE'S NEW PREMISES!

The team at **BELGRADE INSULATIONS & DRYLINING** are pleased to announce the relocation of our Wellingborough branch to the Brackmills Trade Park in Northampton.



This two-year-old unit provides the opportunity to stock a wider range of products, allowing the business to give an even better service to our broad customer base.

Ideally positioned for local collections and situated close to the national road network, including the M1 and M6 motorways, we are able to meet the demands of contractors and merchants.

Our stock covers products for building and technical insulation, together with dry wall systems and passive fire protection. The branch has expertise in building envelope insulation and associated fire-stopping solutions.

Belgrave Insulations & Drylining believes in supporting industry trade associations and is a member of ASAP, BMF, FIS, NFRC and TICA.

The fully Covid19-compliant site features the latest storage and mechanical handling equipment to fully utilise floor and height space, which enables us to maximise and efficiently manage stock. The site is complemented by a secure external storage and material handling area.

Branch Director Mike Cosgrove will be bringing across his full team to ensure continuity of both customer and supplier contact.

We thank our customer base for supporting us during our years in Wellingborough and look forward to welcoming you all in Northampton!

You can find us at Unit 14, Brackmills Trade Park, Caswell Road, Northampton NN4 7PY, or phone us on **01604 439515**.

# PAY LESS NOTICES—THE

Payment in the construction industry has been a hot topic for many years.

Whether it is a payment between employer and main contractor, or among main contractors and subcontractors, the chance of a dispute remains higher in construction than it does in most industries.

A pay less notice is the opportunity for a paying party to change their mind on what has already been agreed on payment, altering the payment due to the payee near to the end of the payment cycle, in the form of a written notification.

Current legislation implies into all construction contracts the right to adjudicate; it is a form of speedy dispute resolution that is designed as a 'pay now, argue later' mechanism providing a binding, but not final, decision to ensure cash flow during construction projects.

For a pay less notice to be valid, it must:

- Comply with the Construction Act, the contract or scheme.
- Be presented correctly, showing the basis
  of the calculated sums and the reasons
  for which, the sums have been calculated.

- Be clear and obvious that the document served is a pay less notice; any confusion will result in a void notice.
- Be proven to be delivered to the payee and issued within time before the final date for payment.
   If it is not issued on time and in compliance with the contract and the relevant legislation, then the last notified sum is the amount to be paid.



# IS YOUR CONSUMER PROTECTION SCHEME WORTH PAYING FOR?

when they are looking for policies.

The world of consumer protection isn't always clear, especially if you start looking into the small print and disclaimers. Generally, we take what we are sold at face value.

Unfortunately, there are some organisations which use smoke and mirror tactics to sell 'consumer protection' that, when it comes down to it, offers very little financial protection for homeowners or certainty for contractors.

# **KNOW YOUR POLICY**

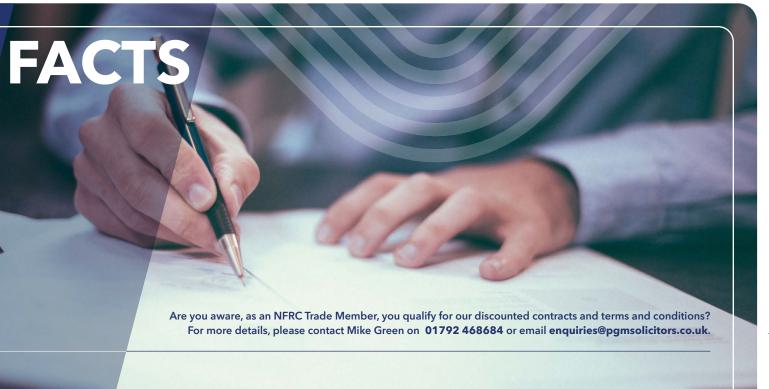
When you're looking for protection for your customer, the key thing to remember is to make sure that you are dealing with a UK Authorised Insurer offering a genuine insurance policy. If your scheme only talks about 'guarantees' rather than 'insurance' they may not be insuring your risk with a bona fide policy in favour of your customer. It is always worth checking with your provider if this is the case.

# **CONFIDENCE FOR CONSUMERS**

It comes down to the value of your reputation. Do you know what your financial protection actually offers your customers when you decide to retire, or start working with someone else? An Insurance Backed Guarantee (IBG) gives your customers complete confidence that their home improvement investment is properly protected. And that's something you should be shouting about.

At QANW, it is our mission to change that 'murky' world of consumer protection into one that is easy to understand and offers better protection for both consumers and the roofing industry.

If you need any advice on consumer protection, please get in touch with the QANW team on 01292 268020 or email info@ganw.co.uk



# **ACTIS:** USE INSULATION WHICH KEEPS HOMES COOL

Insulation specialist **ACTIS** has reminded architects of the importance of ensuring buildings remain cool in the summer as well as warm in winter.

This follows an appeal by the Grantham Research Institute on Climate Change and the Environment, part of the London School of Economics (LSE).

Its policy director, Bob Ward, said in a letter to the Prime Minister: "Summer heatwaves have killed thousands of people over the past few years, and many lives could have been saved by a better strategy for managing heat risks."

Actis says that one small element which could mitigate the effects of extreme heat is to install insulation which can cool a building as well as keep it warm.

Its UK and Ireland sales director, Mark Cooper, said: "Reflective insulation technologies have the ability to counteract heat transfer via radiation. This helps to reflect the solar heat and keep the property at a constant low relative temperature.

"However, no insulation can address the effects of solar gain through windows. This needs to be addressed by judicious use of curtains or siting the windows in strategic positions."

His comments also address concerns raised by Professor Paul Wilkinson of the London School of Hygiene and Tropical Medicine, who stated that insulation can exacerbate overheating.

Mark added: "With many types of insulation this can be the case, but not with reflective products."



Actis UK and Ireland sales director Mark Cooper responds to a call to government by a climate change policy group to reduce heatwave related deaths and says using reflective insulation can play a small part in helping mitigate the effects of hot summers.

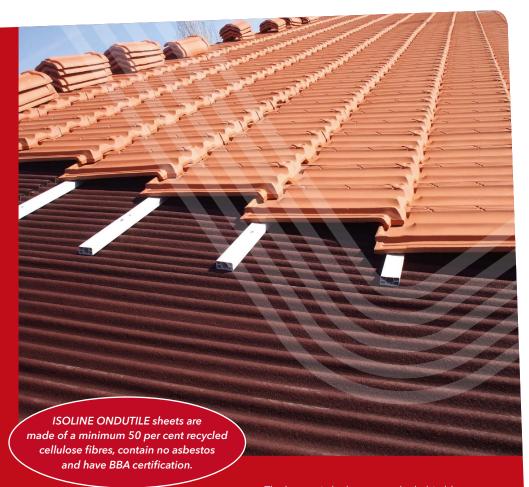
# LOW PITCH ROOFING IS TOPS FOR EXTENSIONS

Low pitch roofing systems could be the 'go to' solution for roofing contractors this summer, following a relaxation in planning regulations that has made it simpler for homeowners to add an extension.

The **ISOLINE ONDUTILE** underlay system, from Onduline Building Products, is perfect for projects requiring very low pitches, which can be as low as 12.5° for interlocking concrete tiles, 17.5° for clay pantiles, natural and fibre cement slates, and 22.5° for plain double-lap tiles.

ISOLINE ONDUTILE is a sustainable 'roof beneath a roof' that is engineered to be 100 per cent leak-free for new buildings and renovations, providing durable waterproofing with a 30-year guarantee.

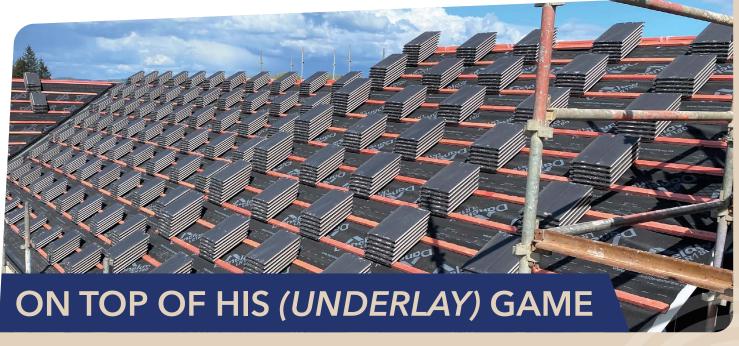
One of the major benefits of a low pitch roof is that it will maintain, and even add to, the aesthetic appeal of the property. This is because the same style of tile that is on the main roof can be used on the extension, providing a perfect match.



It will help the contractor and their client to meet a key stipulation of the new rules governing permitted development, which is that building materials must be similar to those that were used for the existing property. The lower pitch also means the habitable space within can be maximised, when compared to the steeper slope of a traditional pitch roof.

For more information on Onduline's lightweight, eco-friendly and durable roofing solutions please visit www.onduline.co.uk





Darren McGhee, a third-generation roofer and owner of DMG Services Group Ltd, was in no doubt about which underlay to choose when he was approached by a well-known house builder in West Calder.

The product needed to be a durable, easy-to-install tile and slate roofing underlay—the choice was Danelaw LR150 underlay. Manufactured by **HAMBLESIDE DANELAW**, it is suitable for both unsupported and supported applications.

As it is low resistance, it is BBA-approved for use in cold and warm roofs and can help with meeting ventilation requirements in the roof

space. Throughout the fitting of Danelaw LR150, Darren found it 'very easy to install' and was impressed that it 'stands the test against heavy footfall on the roofs when the tiles are being loaded and fitted'.

And he should know-he was awarded the high accolade of Britain's Top Tradesman in 2019 and is also a Regional Board Member of NFRC, with completed projects across Scotland.

His award-winning company, DMG Services Group Ltd, specialises in carrying out the roofing works for new build homes across Scotland for companies such as Barratt Homes, Taylor Wimpey, Balfour Beatty, and more. Danelaw underlay was used in this project for three semi-detached houses, all of which had roofs fitted by DMG, supplied by One Stop Roofing Supplies, Glasgow.

For more information on the Danelaw LR150, contact sales@hambleside-danelaw.co.uk.

Information about ventilation requirements can also be found in Hambleside Danelaw's first article in the Back to Basic series available at www.hambleside-danelaw.co.uk/back-to-basics-roof-ventilation-requirements



# THREE THINGS TO CONSIDER WHEN SPECIFYING ROOF ACCESS HATCHES

Tony Stevens, Technical Estimator at **BILCO UK**, discusses the key factors that should be taken into consideration when selecting roof access hatches

# **Purpose for access**

To make sure you're choosing the correct system, you must first identify the main reason for requiring access to the roof.

- Is it purely for maintenance reasons?
- Or will a safe means of regular access also be required?
- Will people be carrying tools?

# Frequency and product specification

It is important to specify the correct roof access hatch and ladder combination so that access from the ladder, through the roof access hatch, is as safe as possible. If space is limited, a fixed vertical ladder is appropriate. A companionway or retractable ladder is also suitable; however, the roof access hatch length must be extended to around 1,500 mm to provide safe access.

A minimum head clearance of 120 mm is also required, whilst the maximum single climb should be no more than three metres, in accordance with BS 4211-7.2.

Where regular access is required, a fixed staircase roof access hatch should be specified with a companionway ladder or a fixed staircase. The roof hatch must also allow for a head clearance of 2,000 mm, as required by Part K of the Building Regulations.

# Bespoke requirements

To meet the project's specific requirements, consider whether a custom-made roof access hatch is more suitable, such as Bilco UK's SKY Flatglass, which functions as both a roof access hatch and smoke ventilator, whilst its clear lid allows daylight into the building.

Increased access opening sizes should also be explored where required for larger items, while motorised options enable safe contact with the ladder when entering or exiting.

For further information on Bilco UK's complete range of roof access solutions, please visit **www.bilcouk.co.uk** or call **01284 701696** 



NEW LIQUID COATINGS TRAINING CENTRE IS OPENED

HD SHARMAN, the manufacturer of market-leading gutter and roof refurbishment systems, has opened a new, state-of-the-art liquid coatings training facility.

Located within the Sharman Training
Academy, the purpose-built training centre
will allow Sharman's experts to deliver
comprehensive training in the application
of its liquid coating products.

# Why Sharman?

When it comes to the refurbishment of industrial pitched roofs, Sharman has been extending the roof lifecycle for over 35 years with tried and tested products.

Sharman liquid coating products are guaranteed, and because they have been widely used within the commercial roof sector since 1985, are proven to treat corrosion on metal roofs for full roof applications, cut-edge

corrosion, gutters, rooflights and fixings. A full roof coating system for asbestos roofs is also available.

# How can Sharman training courses help you?

It is vital that contractors know how to apply Sharman products correctly. The new purpose-built training facility allows Sharman's experienced team to deliver essential product knowledge and demonstrate the best application techniques that contractors need to be able to offer a first-class service.

# Why become a trained contractor?

All contractors receive intensive training in application techniques for all products, conducted by Sharman's experienced roof refurbishment team.

- Only certified contractors can guarantee work
- Ongoing training updates
- Training is valid for three years
- Training is free!

Only by completing the Sharman training programme can contractors gain trained contractor status and offer their customers the Sharman range of tried and tested liquid roof coating products.



# ROOFING TIMES—Bi-monthly news from NFRC Supplier Members

# ROOFSHIELD®-THE PREMIER CHOICE FOR HISTORIC ROYAL PALACE

ROOFSHIELD®, one of the world's highest performing pitched roofing underlays, has been selected to provide superior quality protection for one of our most beautiful historic royal palaces.

Hillsborough Castle is the official residence of Her Majesty Queen Elizabeth II and all members of the Royal Family, including the Secretary of State, for Northern Ireland.

Historic Royal Palaces set out an ambitious programme of works comprising major renovations, the addition of two new visitor

centres and a host of smaller operational buildings. The total costs for the project were around £20 million.

Penrose Roofing 2014 was awarded the roofing contract, which included all lead work and rainwater disposals. The contract consisted of 13 individual roofs, with the primary coverings ranging from new Welsh natural slate, Canadian Glendyne natural slate, and with some roofs stripped re-using the existing natural slates, making up the shortfall with salvaged Welsh slate.

Architects Consarc specified Roofshield pitched roof underlay to be fitted to a total of nine of the roofs, including five new builds and four existing. The largest of the roofs was on the lower visitor centre which consisted of a new build joining to existing buildings, all within the original inner wall area.

The high performance of Roofshield, backed by two BBA Certificates, has been successfully used in preserving and protecting the fabric of a wide range of historic and listed buildings for nearly 25 years.

For more information on the Roofshield membrane, visit www.proctorgroup.com

# **EJOT** LAUNCHES NEXT GENERATION BA PLUS THROUGH-BOLT RANGE

**EJOT** has upgraded its range of ETA-approved through-bolts—also known as anchor bolts or wedge anchors—with the launch of its new BA Plus range of Option 1 anchors for both cracked and non-cracked concrete applications.

This new generation of higher performing torque-controlled expansion anchors delivers additional benefits and new application potential, including for installation in a variety of hard base materials such as natural stone.

BA Plus allows the required installation torque to be achieved with 30 - 50 per cent fewer revolutions. New M8 and M10 through-bolts can now be also used for anchoring in to concrete up to 20 mm thinner. And on-site

errors are reduced via a setting depth which is clearly marked to the thread, plus anchor length letter coding is marked on every bolt head.

BA Plus through-bolts are suitable for all the most typical cracked and non-cracked concrete applications ≥ C20/25 up to the seismic Option 1 performance, with an A4 stainless steel option for enhanced corrosion resistance.

The range is backed with a European Technical Assessment (ETA) providing a dependable solution for applications, including steel structures, column base plates, heavy duty racking, cable racks, handrails and facades.

BA Plus is complemented by EJOT's new range of through-bolts for Option 7 non-cracked concrete applications, BA-C NC. A class-leading anchor for many other applications including warehouse racking and stadium seating, this also offers the third-party assurance of an ETA.





Find out more at www.ejot.co.uk.



# SIKA LAUNCHES NEW ONLINE KNOWLEDGE CENTRE

# Global building product manufacturer, **SIKA**, has launched a new eLearning platform.

The Knowledge Centre allows roofing contractors to expand their skills and keep up-to-date on the very latest developments, innovations and regulatory requirements relating to a wide range of construction materials. These are all available from an easy-to-navigate, intuitive online platform.

The Sika Knowledge Centre comprises a series of online learning modules and resources. Sika has created the content by utilising its vast global experience and expertise, working across a range of application areas, from roofing and waterproofing to concrete repairs, flooring and sealing, and bonding.

Users simply register on the Knowledge Centre platform and then have access to a series of different modules, relating to various products and sectors. Modules are categorised under different product groups to enable the user to personalise the experience to their areas of interest.

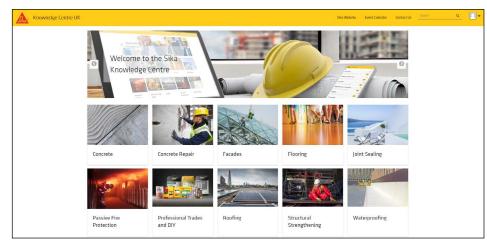
As modules are completed, the user's profile is updated accordingly, providing a record of their ongoing learning.

Each module has been written by technically-competent teams within Sika. These concise yet thorough learning and training experiences focus on not only what Sika can offer, but also industry standards, regulations and best practice information, to provide a comprehensive learning resource for a wide range of industry professionals.

Industry professionals will be able to access a range of live and on-demand webinars and training presentations, e-learning modules, how-to videos, and hybrid training across roofing, flooring, waterproofing, refurbishment and concrete repairs.

Modules available at the launch include, among others, Total Corrosion Management, Fibre Reinforced Concrete, Fully Bonded Waterproofing Membranes, Pushing the Envelope–High Rise and Facades. Further modules will be added on the monthly basis.

For more information, visit gbr.knowledge.sika.com.





Visit nfrc.awardsplatform.com and submit the project details.

Are you proud of a roofing project(s) that you completed between 1 January 2020 and 31 December 2020?

Shortlisted projects will be announced in October and you could be celebrating with us on 5 November!





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# Alumasc Exterior Building Products Ltd

www.alumascroofing.co.uk 01744 648 400

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www.lagan.breedongroup.com 028 92 647100 nfo@laganasphaltgroup.com

# **Brett Martin Ltd**

rettmartin.com 024 7660 2022

# daylight@brettmartin.com

**Britannia Paints Ltd** www.britanniapaints.co.uk 01606 834015

sales@britanniapaints.co.uk

# **Buckleys (UVRAL) Ltd**

www.buckleysinternational.com sales@buckleys.co.uk

# Building Innovation (EcoTherm Insulation (UK) Limited)

w.building-innovation.co.uk 01926 888808 info@building-innovation.co.uk

# CA Group Ltd

p.co.uk 01388 834242 development@cagroup.co.uk

Calder Industrial Materials Ltd

www.calderlead.co.uk 01244 390093 info@calderlead.co.uk

# Carlisle Construction Materials Ltd

w.ccm-europe.com 01623 627285

# **Cedral Roofs**

w.cedral.world/en-gb 01283 501555 martin.smithurst@etexgroup.com

# www.centaurroofing.co.uk 01772 453107 info@coc\* Centaur Technologies Ltd

Chesterfelt Ltd

terfelt.co.uk

01246 268000 general@chesterfelt.co.uk

## **CPI Mortars Ltd** ieuromix.com

01698 464110

# **Cromar Building Products Ltd**

www.cromar.uk.com 01977 663133 sales@cromar.uk.com

# **CUPA Pizarras S.A**

www.cupapizarras.com/uk 0203 904 3001 uk@cupa uk@cupapizarras.com

# Danosa UK Ltd

0845 074 0553

# Dreadnought Tiles (Hinton, Perry & Davenhill Ltd)

www.dreadnought-tiles.co.uk 01384 77405 sales@dreadnought-tiles.co.uk

# **DuPont Tyvek**

www.dupont.co.uk 08444 068 722 tyvek.construction@dupont.com

# Easy-Trim Roofing and Construction Products Ltd

easy-trim.co.uk sales@easy-trim.co.uk

# Eco Green Roofs Ltd

01277 355705 info@egr.co.uk

# **Edilians (formerly Imerys**

ww.edilians.com 07818 043808 geoffrey.doran@edilians.com

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# sales@filon.co.uk

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01494 448792 eng@flex-r.co.uk

# Foamalas UK

www.foamglas.co.uk 0207 492 1731 info@foamglas.co.uk

# Geco Waterproofing Systems

00 39 045 6616246 export@gecomembrane.com

# Guttercrest Ltd

crest.co.uk www.guttercres 01691 663300 info@guttercrest.co.uk

# H C Wraxall & Co Ltd

01797 322396 office@wraxalls.co.uk

# Hambleside Danelaw Ltd

01327 701900 sales@hambleside-danelaw.co.uk

# **HD Sharman Ltd**

www.hdsharman.co.uk 01298 812371 info@hdsharman.co.uk

# **HS Butvl Ltd**

01590 684400 sales@hsbutyl.com

# ICB (Waterproofing) Ltd

01202 785200 info@icb.uk.com

www.ikogroup.co.uk 01257 255771

# InStar UK Ltd

info@instar-uk.co.uk Jordeson Timber

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# enquiries@kempersystem.co.uk

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01544 388 601 info@kingspaninsulation.co.uk

# Kingspan Ltd

01351 706101 tony.ryan@kingspan.com

# Klober Ltd

www.klober.co.uk 03306 780088 info@klober.co.uk

Kytun (UK) Ltd 01684 293702

# info@kytun.com

LRS - Liquid Roofing Systems w.lrs-systems.co.ul 01948 841 877

# enquiries@lrs-systems.co.uk

Mannok Build Ltd

www.mannokbuild.com 08000 322 122 sales@mannokbuild.com

**Manthorpe Building Products** ww.manthorpebp.co.uk 01773 303000

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Metal Solutions Ltd 01204 491800 sales@metalsolutions.uk.com

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Nordic Forest (UK) Ltd 0208 304 1016

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v.uk.onduline.com 0207 727 0533 enquiries@onduline.net

# Paslode Spit (ITW Construction Products)

www.itwcp.co.uk 0800 833 381

# Permayent Ltd

ifernandes@itwcp.com

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# Pizarras Samaca, S.A.U

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# 01352 735135

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Proteus Waterproofing w.proteuswaterproofing.co.uk 01268 777871

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